

Monday, May 11th, 2020

Dear IJGA Parents,

For those of you who have seniors this is surely an emotional week, as it is for us, with it being their last week of school. Remarkably, despite being locked-down for two months, we haven't experienced the usual "senioritis" associated with this time of year which is once again, great testament to the resilience and character of our seniors. We have made plans for our version of Graduation this Friday, followed by our annual party on Saturday evening, which is a modest alternative to their senior prom. As we have practiced over these months of lock-down non-resident staff or parents are not permitted to the party and we will maintain our limited social distancing amongst the family of students.

The controversy arising within the US, which some students might pick up on, is the opening up of states principally for economic rather than health reasons. Be assured, we do not support this and are one hundred percent committed to continuing policies that safeguard the health of our students and staff. Therefore, we will not ease up on any of our restrictions and will continue our lock-down of Bishops Gate. This has implications such as:

- Restricting our Summer Camp involvement only to longer term campers who are tested before entering and who even then spend time in quarantine;
- Only participating in external tournaments that have a high profile, such as AJGA or US amateur events, with careful procedures to avoid use of public facilities when at these golf courses and to avoid overnight stays in hotels;
- Most tournament experience over the summer will continue with IJGT events on our Bishops Gate course with our exceptional students, ensuring the strongest fields outside of AJGA events and having the ability to control the WAGR and JGS ratings of the events.

Although most parents and students will not have planned for their child to stay at Bishops Gate over the summer, either emotionally or financially, increasingly as they think through and understand the implications of the Covid-19 virus on summer tournaments, on re-entry into the US in order to attend high school or college, and on limited opportunities for their child to continue their golf back home, we are finding that they are reluctantly deciding on signing up their child for our summer program. We are happy to accommodate and are offering what we consider to be reasonable rates, heavily discounted from our weekly summer camp rate for Elite golf of \$2,750 per week:

- Full golf program, including three hours instruction in the morning and four hours of golf / fitness in afternoon, \$1,450 per week;

- Boarding program only, with full access to the golf facilities, \$950 per week.

For those in the Boarding program who wish to get some golf instruction over the summer separate rates apply by the session or by the hour. There is also an additional charge for any tournaments, normally at \$500 for a Home event or \$1,300 for an Away event, but for those played on the Bishops Gate facility we charge \$250 for a 54 hole event and \$200 for a 36 hole event.

This weekend we again held a 54 hole WAGR Invitational event (with half of the field WAGR ranked) and in parallel a 36 hole IJGT Celebration event with four different categories, Boys and Girls U18 & U16. We had over forty participants in each field and it was wonderful to enjoy high quality golf played with great intensity.

Now into our ninth week of “lock-down” the number of COVID-19 cases in Florida stands at 40,000 with 1,700 deaths, the large majority in the Miami / West Palm Beach urban areas. Here in Lake County, the number of cases rose from 234 to 240, the smallest increase over the last couple of months. As we have noted in previous letters, we do feel safe in our secluded Bishops Gate campus, with the private golf facilities for junior golfers and many other alternative activity options. In my former career in Investment Management we warned that “past performance is not a guarantee of future performance” but in our case I feel that “our performance over the last two months is an indication of our future performance”, particularly if the coronavirus re-emerges in the Winter months.

We thank you for placing your trust in us by sharing your children with us. They are doing well!

Best regards,

Andrew Summers (CEO)